

**Notice of an Electronically Conducted
Regular Meeting of the Charter Township of Union
Economic Development Authority**

Notice is hereby given that the Charter Township of Union Economic Development Authority will conduct their regularly scheduled November 17, 2020 meeting electronically at 4:30 p.m., consistent with the emergency declarations and direction from state and county health officials to slow the spread of the COVID-19 virus and the Open Meetings Act (Public Act 267 of 1976, as amended).

There will be no in-person public attendance in the Township Hall Board Room (2010 S Lincoln Rd., Mt. Pleasant, MI 48858), although some EDA Board members and Township staff may choose to participate from this location.

All interested persons may attend and participate. The public may participate in the meeting by computer and smart phone using the following link to the electronic meeting location: <https://us02web.zoom.us/j/81144214764?pwd=MDIGM3pQZDN2U0NIYVZFMGIHMK5TUT09> (Meeting ID: "811 4421 4764" Password enter "896944"). The moderator will open public access to the electronic meeting space at 4:20 p.m.

To participate via telephone conference call, please call (312) 626-6799. Enter "811 4421 4764" and the "#" sign at the "Meeting ID" prompt, and then enter "896944" at the "Password" prompt. Lastly, re-enter the "#" sign again at the "Participant ID" prompt to join the meeting.

The meeting agenda, packet of materials relating to the meeting, and instructions for connecting to the meeting electronically are available on the Township's website under "Minutes and Board Packets" at <http://www.uniontownshipmi.com/>.

Questions and comments will be received during the public comment sections of the meeting. For participants accessing via computer or smartphone to indicate a desire to address the Economic Development Authority, please use the "Raise Your Hand" button at the bottom center of the screen. To raise your hand for telephone dial-in participants, press "star" and then the number "nine" (*9). The Chair will call on you by the last three digits of your phone number to invite any comment, at which time you will be unmuted by the meeting moderator.

If there are a large number of participants, the Chair may choose to call on individuals by name or telephone number. Please speak clearly and provide your name and address before making your comments. Please note that the meeting moderator will control the muting and unmuting of participants during public comment.

Written comments to the Economic Development Authority may also be delivered to the drop box at the Township Hall. Comments received prior to 3:00 p.m. on 11/17/2020 will be read aloud to the Economic Development Authority.

Persons with disabilities needing assistance to participate should call the Township office at (989) 772-4600. Persons requiring speech or hearing assistance may contact the Township through the Michigan Relay Center at 711. A minimum of one (1) business day of advance notice will be necessary for accommodation.

**Instructions to Participate in an Electronically Conducted
Regular Meeting of the Charter Township of Union
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Raise Your Hand for Citizen Participation During the Public Comment Periods

Questions and comments will be received during the public comment sections of the meeting. For participants accessing via computer or smartphone to indicate a desire to address the Economic Development Authority, please **click on the “Raise Your Hand” icon** near the bottom of your screen.



Click “Lower Hand” to lower it if needed. The host will be notified that you’ve raised your hand. The Mute/Unmute function will be controlled by the meeting moderator.

To raise your hand for telephone dial-in participants, press “star” and then the number “nine” (*9).

The Chair will call on you by the last three digits of your phone number to invite any comment, at which time you will be unmuted by the meeting moderator.

Do I need to download the Zoom app to access the meeting? No. Use of the Zoom app is recommended for the best experience, but you will have options to “download & run Zoom” or “join from your browser” when you click on the link to join the meeting.

Can I Use Bluetooth Headset? Yes, as long as the Bluetooth device is compatible with the computer or mobile device that you are using.

Do I have to have a webcam to join on Zoom? While you are not required to have a webcam to join a Zoom Meeting, you will not be able to transmit video of yourself. You will continue to be able to listen and speak during public comment and view the webcam video of other participants.

Leaving the Meeting: Click the “Leave Meeting” link at the bottom right corner of the screen at any time to leave the meeting.



**Economic Development Authority Board (EDA)
Regular Electronic Meeting**
Instructions for access will be posted and available on the
website home page www.uniontownshipmi.com
Tuesday November 17, 2020
4:30 p.m.

AGENDA

1. CALL TO ORDER
2. ROLL CALL
3. APPROVAL OF AGENDA
4. APPROVAL OF MINUTES
 - October 20, 2020 Regular Meeting
 - October 27, 2020 Special Informational Meeting
5. PRESENTATIONS
 - A. Jim McBryde, President of the Middle Michigan Development Corporation
6. PUBLIC COMMENT
7. REPORTS
 - A. Accounts Payable Approval – October
East DDA District #248 – Check Register
West DDA District #250 – None
 - B. October Financial Reports: Income / Expense Statement; Balance Sheet
East DDA District #248
West DDA District #250
 - C. Board Member Expiration Matrix
8. NEW BUSINESS
 - A. Update on the “kickoff” of the project to update the East and West DDA Development Plans and Tax Increment Financing Plans
 - B. RFBA - Approval of Budget Amendment #2 to the East DDA fund and West DDA fund and to recommend to the Township Board of Trustees that they approve the amendment.
9. PENDING BUSINESS
10. DIRECTOR COMMENTS

11. ADJOURNMENT

Next regularly scheduled meeting Tuesday, December 15, 2020 at 4:30 p.m.

**Charter Township of Union
Economic Development Authority Board (EDA)
Regular – Electronic Board Meeting
Tuesday October 20, 2020**

MINUTES

A regular – electronic meeting of the Charter Township of Union Economic Development Authority was held on October 20, 2020 at 4:30 p.m. as a virtual meeting through the Zoom meeting platform.

Meeting was called to order at 4:33 p.m.

ROLL CALL

Present: Kequom, Zalud, Smith, Bacon, Chowdhary, Figg, Coyne (5:54)

Excused: Barz, Johnson

Absent: Hunter, Gunning

Others Present: Rodney Nanney – Community & Economic Development Director, Amy Peak – Building Department Clerk, Sherrie Teall – Finance Director, Carmine Avantini - President – CIB Planning, Elena Moeller- Younger – Director of Marketing & Planning with CIB Planning, Rob Bacigalupi – Mission North, Kathleen Duffy – Smith Group.

APPROVAL OF AGENDA

MOTION by **Figg** SUPPORTED by **Chowdhary** to APPROVE the agenda as presented. **MOTION CARRIED 6-0.**

APPROVAL OF MINUTES

MOTION by **Figg** SUPPORTED by **Smith** to APPROVE minutes from the September 15, 2020 regular meeting as presented.

MOTION CARRIED 6-0.

MOTION by **Zalud** SUPPORTED by **Bacon** to APPROVE minutes from the September 22, 2020 Special Informational Meeting as presented. **MOTION CARRIED 6-0**

PRESENTATIONS

- A. Carmine Avantini and Elena Moeller-Younger gave presentation on CIB Planning.
- B. Rob Bacigalupi and Kathleen Duffy gave presentation on Mission North / Smith Group

PUBLIC COMMENT – No public comment offered.

REPORTS

ACCOUNTS PAYABLE/ FINANCIAL STATEMENTS

Finance Director Sherri Teall reviewed the accounts payable for the East and West DDA.

MOTION by **Chowdhary** SUPPORTED by **Smith** to APPROVE the East DDA payables 9/16/2020 – 10/20/2020 in the amount of \$16,208.66 as presented. **MOTION CARRIED 6 – 0.**

MOTION by **Figg** SUPPORTED by **Zalud** to APPROVE the West DDA payables 9/16/2020 – 10/20/2020 in the amount of \$433.82 as presented. **MOTION CARRIED 6 – 0.**

Finance Director Sherrie Teall reviewed financial reports.
Financial reports were RECEIVED AND FILED by Chairman Kequom.

NEW BUSINESS

- A. **RFBA: Review proposals from CIB Planning and Mission North to prepare updated Development and Tax Increment Financing plans for the East and West DDA districts.**

Community & Economic Development Director - Rodney Nanney reviewed RFBA. Discussion held.

MOTION by **Bacon** SUPPORT by **Figg** to select CIB to serve as the Consultant to provide the required services as described in the project scope of services or scope of work section of the firm’s detailed cost proposal for updating the East and West DDA Development and Tax Increment Financing plans, and to authorize Township Manager Mark Stuhldreher to sign a Service Agreement with the firm for these services not to exceed \$29,926.00.

7 – YES, 0 – NO, 4 – ABSENT. MOTION CARRIED 7 – 0.

B. RFBA: Review the updated rate schedule options for Doug’s Small Engine Repair for sidewalk snowplow services in the East DDA district.

Community & Economic Development Director – Rodney Nanney reviewed RFBA. Discussion held.

MOTION by **Zalud** SUPPORTED by **Coyne** to accept the per – plow rate of \$700.00 for Doug’s Small Engine Repair to provide sidewalk snowplowing services in the East DDA District along the E. Pickard Road corridor through 12/31/2023, subject to annual appropriation, and to authorize Township Manager Mark Stuhldreher to sign a Service Agreement for these services.

7 – YES, 0 – NO, 4 – ABSENT. MOTION CARRIED 7 – 0.

C. RFBA: Review the updated rate schedule from Mid-Michigan Industries for park bench, trash barrel, and clean-up services in the East DDA district.

Community & Economic Development Director – Rodney Nanney reviewed RFBA. Discussion held.

MOTION by **Zalud** SUPPORTED by **Chowdhary** to accept the updated rate schedule for Mid-Michigan Industries, Inc. to provide corridor cleaning and park bench area cleaning services in the East DDA District along the E. Pickard Road corridor, subject to annual appropriation, and to authorize Township Manager Mark Stuhldreher to sign a Service Agreement for these services.

MOTION CARRIED 7 – YES, 0 – NO, 4 – ABSENT.

D. RFBA: Consider to approve and adopt the 2021 fiscal year budgets for the East DDA and the West DDA funds, and to recommend final adoption of these budgets to the Board of Trustees.

Community & Economic Development Director – Rodney Nanney reviewed RFBA. Discussion held.

MOTION by **Zalud** SUPPORTED by **Figg** to approve and adopt the 2021 fiscal year budgets for the East DDA and the West DDA funds, and to recommend final adoption of these budgets to the Board of Trustees.

Kequom, Smith, Bacon, Chowdhary, Figg, Coyne - YES, Zalud – NO, 4 – ABSENT. MOTION CARRIED 6 – 1.

E. RFBA: Review and approve the 2021 EDA Meeting Calendar.

Community & Economic Development Director reviewed RFBA. Discussion held.

MOTION by **Zalud** SUPPORTED by **Coyne** to approve the schedule of regular and informational meetings of the Economic Development Authority for the 2021 calendar year to take place at 4:30 p.m. on the third Tuesday of each month, except as otherwise noted in the schedule, in accordance with the requirements of the Open Meeting Act.

7 – YES, 0 – NO, 4 – ABSENT. MOTION CARRIED 7 – 0.

PENDING BUSINESS – None

DIRECTOR COMMENTS:

- Reminder of the Special Informational Meeting scheduled for October 27, 2020 at 4:30 p.m.
- Irrigation on Pickard has been shut down, flowers have been removed, banners have been scheduled to come down and holiday lighting is scheduled to go up. Some street and bench lights are out, and a work order is in to have these taken care of.

GENERAL DISCUSSION:

Suggestions for future zoom meetings from Chair Kequom, to mute yourself if you are not speaking or turn video off if needed.

Meeting adjourned by Chairman Kequom at 6:47 p.m.

APPROVED BY

Chair Kequom

(Recorded by Amy Peak)

**Charter Township of Union
Economic Development Authority Board (EDA)
Special Informational – Electronic Board Meeting
Tuesday October 27, 2020**

MINUTES

A special informational – electronic meeting of the Charter Township of Union Economic Development Authority was held on October 27, 2020 at 4:30 p.m. as a virtual meeting through the Zoom meeting platform.

Meeting was called to order at 4:44 p.m.

ROLL CALL

Present: Gunning – Hilton Head Island, Beaufort, South Carolina, Hunter – Union Township, Isabella County, Coyne – Union Township, Isabella County, Zalud – Union Township, Bacon – Union Township, Isabella County, Figg – Mount Pleasant, Isabella County, Michigan, Kequom – Union Township, Isabella County, Michigan

Excused: Johnson, Barz

Absent: Smith, Chowdhary

Others Present: Rodney Nanney – Community & Economic Development Director

APPROVAL OF AGENDA

MOTION by Coyne SUPPORTED by Figg to APPROVE the agenda as presented. MOTION CARRIED 7-0.

NEW BUSINESS

A. 2019 Annual Report - No public comments or questions offered. No EDA Board questions, or comments offered.

B. 2020 – 2021 Project Priorities – No public comment offered. No EDA Board questions, or comments offered.

DIRECTOR COMMENTS: - None

GENERAL DISCUSSION:

- Gunning commented that this is his last meeting and expressed thanks to all fellow Board Members.
- Coyne, Hunter, Figg & Zalud expressed they're thanks to Gunning for the years of participation with the EDA.
- Bacon requested a call from Rodney regarding a project.
- Figg thanked Rodney Nanney for getting these informational meetings together and completed so efficiently.
- Kequom thanked all for the participation and input.

Meeting adjourned by Chairman Kequom at 4:55 p.m.

APPROVED BY

Chair Kequom

(Recorded by Amy Peak)



MIDDLE MICHIGAN DEVELOPMENT CORPORATION

Middle Michigan Development Corporation Working During the COVID-19 Crisis

In an effort to support Michigan small businesses and nonprofits negatively impacted by the COVID-19 pandemic, MMDC has been working diligently to be a resource and provide assistance to those facing economic challenges. MMDC was one of fifteen statewide economic development organizations (EDOs) selected by the Michigan Economic Development Corporation (MEDC) to distribute funds for the following programs funded by the State of Michigan and the federal CARES Act:

Michigan Small Business Relief Program Grants

In March, the MEDC approved the Michigan Small Business Relief Program to support businesses and nonprofits most impacted by the COVID-19 pandemic. Through this program, MMDC was selected to provide \$200,000 in state-funded relief grants to eligible businesses and nonprofits. Out of 558 applications received, 169 businesses in our region received grants as follows:

- Clare: \$37,000 awarded and 20 funded with an average grant amount of \$1,850.
- Gladwin: \$30,000 awarded and 20 funded with an average grant amount of \$1,500.
- Gratiot: \$49,000 awarded and 79 funded with an average grant amount of \$620.
- Isabella: \$84,000 awarded and 50 businesses funded with an average grant amount of \$1,680.

Michigan Small Business Relief Program Loans

In April, the MEDC provided an additional \$200,000 to our area for low-interest loans for businesses not eligible for the grant program due to a higher numbers of employees. MMDC selected three businesses in Mt. Pleasant and one in Clare to receive \$50,000 loans at ¼ % interest and a ten-year payback.

Match on Main

In May, the MEDC expanded its “Match on Main” program to refocus resources on recovery efforts of small businesses impacted by the pandemic. MMDC was one of 22 EDOs or communities across the state to receive \$48,000 through the Match on Main COVID-19 Response Program. As a result, 22 downtown Mt. Pleasant businesses have received grants in the amounts of \$2,000 or \$2,500.

Additional Grant Funding

In May and June, MMDC distributed an additional \$45,000 to 31 small businesses and nonprofits in Isabella and Clare Counties based on generous contributions from Dow Chemical, Chemical Bank and the Clare County Community Foundation.

Michigan Small Business Restart Program

In June, the State passed Senate Bill 690 (PA 123 of 2020) approving \$100 million from the federal CARES Act to fund the Michigan Small Business Restart Program. Once again, MMDC was selected (this time in legislation) to distribute \$3,500,000 in grants through this program to eligible small businesses and nonprofits in the counties of Arenac, Clare, Gladwin, Gratiot, Isabella and Midland. Out of the 870 applications received, 842 of them have been approved for grants ranging from \$1,000 to \$15,000 based on their scores. MMDC currently has distributed nearly all of these funds and will complete this project well in advance of the state’s December 30th deadline.

Invest UP_ Invest UP reviewing grant applications from businesses located in Keweenaw, Houghton, Ontonagon, Gogebic, Baraga, Iron, Marquette, Dickinson, Menominee, Alger, Delta, Schoolcraft, Luce, Mackinac, and Chippewa Counties.

Networks Northwest_ Networks Northwest reviewing grant applications for businesses located in Emmet, Grand Traverse, Charlevoix, Antrim, Kalkaska, Missaukee, Wexford, Manistee, Benzie, and Leelanau counties.

Otsego County Economic Alliance_ Otsego County Economic Alliance reviewing grant applications for businesses located in Otsego, Crawford, Roscommon, Montmorency, Ogemaw, and Oscoda counties.

Target Alpena_ Target Alpena reviewing grant applications for businesses located in Iosco, Alcona, Alpena, Presque Isle, and Cheboygan counties.

The Right Place_ The Right Place and surrounding counties reviewing applications for Barry, Ionia, Kent, Lake, Mason, Mecosta, Montcalm, Newaygo, Oceana, and Osceola and Muskegon counties.

Lakeshore Advantage_ Lakeshore Advantage reviewing applications for business located in Allegan and Ottawa counties.

Middle Michigan Development Corporation_ Middle Michigan Development Corporation reviewing applications for businesses located in Arenac, Clare, Gladwin, Gratiot, Isabella and Midland counties.

Saginaw Future_ Saginaw Future reviewing applications for businesses located in Bay and Saginaw counties.

Flint & Genesee Chamber_ Flint & Genesee Chamber reviewing applications for business located in Genesee County, Shiawassee, Lapeer, Tuscola, Sanilac, Huron and St. Clair counties.

Lansing Economic Area Partnership_ LEAP reviewing applications for business is located in Clinton, Eaton, and Ingham counties.

Southwest Michigan First_ Southwest Michigan First reviewing applications for businesses located in Kalamazoo, St. Joseph, Berrien, Calhoun, Van Buren, Cass, and Branch counties.

Ann Arbor Spark_ Ann Arbor SPARK reviewing applications for Washtenaw, Livingston, Hillsdale, Jackson, Lenawee and Monroe counties.

Oakland County Economic Development_ Oakland County Economic Development reviewing applications for business located in Oakland County.

Macomb County Economic Development_ Macomb County Economic Development reviewing application for business located in Macomb County.

Detroit Economic Growth Corporation_ DEGC reviewing applications for businesses located in the City of Detroit and Wayne County.



Annual Report

2019



MIDDLE MICHIGAN
DEVELOPMENT CORPORATION

www.mdc.org



MIDDLE MICHIGAN
DEVELOPMENT CORPORATION

STRATEGIC PLAN 2019-2021

Mission

We grow the economy with services designed to retain, expand and attract businesses in Clare and Isabella Counties.

Vision

We are the primary economic development driver for businesses, communities and industrial partners in Middle Michigan.

BUSINESS RETENTION & GROWTH

- Conduct regular retention calls on area businesses with municipalities and other partners.
- Advocate for area companies seeking state and local incentives for expansion projects.
- Connect businesses with suppliers and customers through Pure Michigan Business Connect.
- Facilitate federal contracts, workforce training and export growth for area businesses.

BUSINESS ATTRACTION

- Target businesses for attraction and respond quickly to new leads and site selector inquiries.
- Update site selectors and area businesses through MMDC and MEDC websites and social media.
- Assist incoming businesses with state incentives and municipal approval processes.
- Coordinate with economic development partners for a regional attraction strategy.

COMMUNITY DEVELOPMENT

- Publish available properties on the MMDC, MEDC and Great Lakes Bay Region websites.
- Advocate for municipal partners seeking state incentives for community development projects.
- Work with developers, land owners and real estate brokers to promote redevelopment.
- Assist developers with real estate tax credits and other incentives.

Clare Office

402 North First Street, Harrison, Michigan 48625

Phone: (989) 539-2173

Fax: (989) 539-6053

Mt. Pleasant Office

200 East Broadway, Mt. Pleasant Michigan 48858

Phone: (989) 772-2858

Fax: (989) 773-2115

A MESSAGE FROM OUR PRESIDENT



Dear friends,

I have just completed my fourth full year as President and CEO of the Middle Michigan Development Corporation and am very pleased to present our 2019 Annual Report!

We have included our Mission and Vision statements and our current Strategic Plan on the inside front cover. The inside back cover lists our current Executive Committee and Board of Directors. Key metrics for the year also are highlighted in the box below. We made 135 company visits and 309 company assists while the companies we work with have reported 263 new hires and over \$32 million in new investment!

This year, we continued with our highly successful speaker series for our quarterly meetings. Our speakers included:

- Sean Carlson, Executive Director of the Michigan Defense Center
- Mark Berdan, Executive Director of Michigan Works! Region 7B, and Christopher Rishko, CEO of Great Lakes Bay Michigan Works!
- Sheryl Presler, Clare-Gladwin RESD Superintendent, and Doug Bush, Gratiot-Isabella Associate Superintendent
- Maureen Krauss, Site Selection Expert and CEO of Donohue Krauss LLC.

In addition to our featured stories of 2019, we have included a four-page article about our organization from the May 2019 edition of Business in Focus magazine along with

highlights of some of the success stories from the past year. This is the third article about us from Business in Focus magazine. I also would like to thank Bandit Industries for supporting this article with their advertising.

2019 was also an incredible year for grants! MMDC was awarded \$100,000 for the second year from MEDC's Michigan Defense Center. We received three MEDC Site Readiness grants totaling \$161,250 to make improvements at the Clare North Industrial Park, the Farwell Enterprise Park and the CMURC/Mt. Pleasant SmartZone District. We received \$30,000 from the MEDC Region 5 grant to hold our area's first Coming Home event to connect talent with area companies. We also received several grants from the East Michigan Council of Governments (EMCOG) totaling \$39,500 for MMDC to assist neighboring rural counties to achieve "best practices" for economic development website design and to assist regional communities pursue "Redevelopment Ready Communities" certification.

I want to remind our readers that MMDC by itself doesn't create jobs, but we do provide essential services to area businesses who do create jobs. But we would not be successful in anything we do without the strong support of great board members and area business leaders.

Here's to another successful economic development year in 2020!

Sincerely,

James McBryde
President & Chief Executive Officer
Middle Michigan Development Corp.

2019 METRICS

- 135 COMPANY VISITS
- \$32,897,000 INVESTED
- \$330,750 IN GRANTS RECEIVED
- 263 NEW HIRES
- 309 COMPANY ASSISTS



MIDDLE MICHIGAN: A PLACE WHERE TALENT IS DEVELOPED

GRADUATING STUDENTS AND YOUNG PROFESSIONALS ‘COMING HOME’ TO MIDDLE MICHIGAN

Middle Michigan is known for its world-class employers and this year, the Middle Michigan Development Corporation (MMDC) team worked diligently to bring a region-wide event to our area to connect graduating students and young professionals with our companies. Businesses from Arenac, Bay, Clare, Gladwin, Gratiot, Isabella, Midland and Saginaw counties gathered together at Mountain Town Station in downtown Mt. Pleasant to network with graduating students and returning young professionals interested in calling the Great Lakes Bay Region home. Overall, we had 146 people in attendance, 26 participating businesses, and 70 resumes submitted and distributed to area employers.

Middle Michigan is committed to developing innovative talent resources and pipelines to ensure companies in our area have access to top talent. Due to the overwhelming success of this event, Middle Michigan will be hosting this event again in 2020 with an emphasis on both careers and internships available in our region.

MID MICHIGAN COLLEGE AND CENTRAL MICHIGAN UNIVERSITY OFFER PROGRAMS SUPPORTING KEY TARGET INDUSTRIES

Although Middle Michigan is home to a multitude of industries, some of our key industries include automotive and machinery manufacturing, fabricated metal manufacturing, healthcare, transportation and energy production. These industries are successful here, in part, because our region is rich in educational opportunities that foster and support talent development.

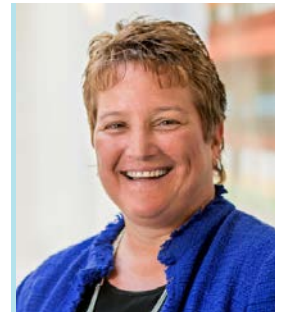
Both Central Michigan University (CMU) and Mid Michigan College call Middle Michigan home and each play a unique role in supporting our local communities and the businesses that have chosen to locate here.



Middle Michigan’s Coming Home event is an excellent example of how regions can attract talent back home to their communities.

Throughout my career I’ve seen many talent attraction events, and Middle Michigan truly pushed outside the box and set new best practices for other areas to model.

Cindy Brown
Vice President of Talent Initiatives
The Right Place



Mid Michigan College offers a variety of career pathways, including those in advanced integrated manufacturing with specializations in robotics, plastics, welding, machine tool and manufacturing management, automotive and diesel service, computer-aided drafting and design, heating, refrigeration and air conditioning. Mid Michigan College also offers career pathways for health science careers. In fact, Mid Michigan College is well known for its nursing program and offers Certified Nurses Aide (CNA) and Phlebotomy short-term training.

Central Michigan University also offers a variety of degrees and programs within the health sciences field. From its College of Medicine to its newly built Center for Integrated Health Studies, CMU continues to expand its offerings of degrees in high-demand fields.

CMU also boasts a robust engineering program through its School of Engineering and Technology. The program offers six undergraduate options and a new environmental engineering bachelor's degree is coming soon. A Master of Science in Engineering degree is also offered with job placement rates well above 90% and the vast majority of graduates choosing to start their careers in Michigan. The mechanical, electrical and computer engineering programs are accredited by the Engineering Accreditation Commission of ABET while the Industrial Technology Management Program is accredited by the Association of Technology Management and Applied Engineering.



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The number of degrees in engineering, engineering technologies and engineering related fields are granted annually throughout the Great Lakes Bay Region through higher education institutions including Central Michigan University and Mid Michigan College. (EMSI)

CLARE AND ISABELLA COUNTIES TALENT PIPELINE RESOURCES

In addition to CMU and Mid Michigan College, Clare and Isabella counties feature a variety of talent pipeline resources. These include:

Gratiot-Isabella Technical Education Center (GI-TEC) and the Clare-Gladwin Career and Technical Education (CTE) Center:

These programs offer high quality skill training for students across our two counties. Programs include: accounting, agricultural sciences, automotive technology, business management, construction trades, cosmetology, criminal justice, culinary arts, digital media, education careers, electronics, health occupations, interior design, machine trades, marketing, mechanical drafting, printing/graphics, small engines, TV/radio and welding technology.

Flex Tech High School:

Emphasizing project-based learning, one of Flex Tech's primary initiatives is to ensure students learn not only the required fundamentals, but also develop solution-based skills necessary to succeed along the career path each student chooses. Flex Tech partners with local businesses to highlight a variety of career options to its students in order to ensure students find careers that are the right fit, including helping connect them to local manufacturing opportunities within the region.

Morey Technical Education Center:

Located on the Mid Michigan College campus in Mt. Pleasant, the center was designed to respond to the demand identified repeatedly by area manufacturers for trained employees. While there are dedicated areas for welding and computer-aided drafting, other areas are open and meant to respond to short-term training needs.

Central Michigan Manufacturers Association (CMMA):

The CMMA has received a \$140,000 grant from the Department of Labor and Economic Opportunity to support companies as they transition to "Industry 4.0." Training programs will be established to support efforts by the Gratiot-Isabella Regional Education Service District and Mid Michigan College.



OPPORTUNITIES *for* GROWTH

From its readily accessible location to its educated workforce, low unemployment rates, existing businesses, quality of life amenities, industrial parks and much more, Middle Michigan's Isabella and Clare Counties are poised to welcome a range of companies.

Written by Robert Hoshovsky

The Middle Michigan Development Corporation (MMDC) develops, coordinates, and nurtures economic development in both counties under the leadership of President and Chief Executive Officer James McBryde. He was previously Vice President of Governmental Affairs for the Michigan Economic Development Corporation (MEDC) and served in the Michigan House of Representatives, 99th District.

The Middle Michigan Development Corporation was created in 1981 to provide economic development services in central Michigan. It works with local municipalities, the state, and

federal agencies on a wide assortment of projects to encourage economic growth.

The MMDC's recently unveiled plan for 2019 to 2021 concentrates on existing businesses and industries in the two counties, including those with capacities for and interest in pursuing defense and homeland security contracts.

"We are always trying to attract companies in general, but I would say the lion's share of what we have done in the past year and a half has been focused on the expansion of current

companies," says McBryde. "We also have very low unemployment right now, so we are focused on helping our current companies find and meet their talent needs."

The most recent unemployment rate in Isabella County is at just 4.2 percent, and in the county seat of Mount Pleasant, it is even lower at 3.8 percent, both below the Michigan state average. McBryde and his team work tirelessly to both retain and attract talent to the area. "As our unemployment is very, very low, a number of our companies are saying they would hire more people if they could find more qualified workers," states McBryde. The counties have a combined population of over 100,000 people.

The area is home to many well-known manufacturers including Morbark, Bandit, Unified Brands, Delfield, and the American Mitsuba Corporation (AMC). These five employers alone account for approximately 2,500 jobs and make products like high-performance equipment, wood chippers, customized foodservice equipment, automotive parts, and more. For these and other companies, the MMDC played an integral role in successfully obtaining grants in 2018.

With assistance from the MMDC, American Mitsuba got a \$360,000 business development grant from the MEDC. AMC, which has received contracts to manufacture parts for BMW and Ford, has locations in Bardstown, Kentucky, and Michigan. The grant, along with an industrial property tax abatement from the City of Mount Pleasant, ensured AMC's expansion would happen in Michigan, rather than Kentucky.

"Without MMDC, our expansion may have occurred at our Kentucky plant, not here in Mt. Pleasant," stated American Mitsuba Operations Senior Vice President David Stevens in MMDC's 2018 Annual Report. "Jim McBryde was able to not only get our request for a business development grant on MEDC's radar but also was able to leverage his relationships in Lansing to get support for this project. I understand this is one

of the few times in MEDC history that an initial no to a business development grant was turned around to a yes. This couldn't have happened without Middle Michigan Development Corporation's direct involvement."

For American Mitsuba, the business development grant and the industrial property tax abatement will see the growing business add about forty-five positions to run its new line and \$13 million of investment into its facility in Mount Pleasant. The MMDC is proud that it secured at \$8,000 per job – a higher-than-normal amount per worker, compared to the usual \$5,000 – for a total of \$360,000.

"The lion's share of what we have done in the past year and a half has been focused on the expansion of current companies."

Another recent major expansion in the area is Unified Brands, a prominent manufacturer of commercial kitchen equipment. The company, which sells to restaurant, retail, healthcare, and other clients, was restructuring and considering moving some of its manufacturing operations to Mississippi. ➤





► McBryde met with company executives at their Atlanta headquarters beforehand and stated his belief that Unified Brands would benefit from remaining in Middle Michigan and having access to the superior workers at its Weidman facility.

"We were able to secure an industrial property tax abatement for the company to improve their building, put on a new roof, sprinkler system, and reconfigure the shop floor," says McBryde. Unified Brands will keep its Isabella County facility and make over \$2 million in future upgrades. "They accepted that, are staying here, and moving all of the custom work that they do company-wide to this location."

The Middle Michigan Development Corporation was also instrumental in Bandit Industries, Inc. – a well-known manufacturer of wood chippers, stump grinders, and other land-clearing equipment – receiving two property tax abatements for expansion at each of its facilities in Broomfield Township last year.

"Middle Michigan Development Corporation worked very closely with us through the whole process of applying for both industrial property tax abatements as we expanded our business," stated Bandit Facilities Manager Louie Jensen in

the 2018 MMDC Annual Report. "Jim McBryde and Kati Mora [executive director of marketing and communications] walked us through each step and coordinated efforts with Broomfield Township and the Department of Treasury to ensure success. We are very thankful for the support of MMDC." The two expansions will result in about twenty-five to thirty new positions at Bandit over the next two years and \$1,226,942 in new facility investments.

McBryde says that smaller companies with fewer employees throughout both Isabella and Clare Counties also play a tremendous role in Middle Michigan's ongoing success. "They may be smaller, but they add to the grand total of people who are involved in manufacturing," he says, "We have a lot of manufacturing, and it is very diversified."

Last year, the MMDC was given a Defense Industry Growth Area Grant from the Michigan Defense Center, a branch of the Michigan Economic Development Corporation, which aims to help the businesses that, in its words, "support our nation's security and our military's safety." According to McBryde, "These funds will allow us to connect with companies in the region and identify unique opportunities that support business growth and development in these sectors."



"Unified Brands will keep its Isabella County facility and make over \$2 million in future upgrades."

Although Middle Michigan only covers the counties of Clare and Isabella, the MMDC expanded the grant scope to include Grafton, Gladwin, and Arenac and worked very closely with these neighboring economic development organizations on the grant.

"We shared the revenue with them, so each county received \$10,000 for capacity building as part of the \$100,000 grant, and



**STRONG ROOTS
IN THE COMMUNITY,
WITH OPPORTUNITIES
TO GROW.**

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Bandit Industries is an employee-owned manufacturer and worldwide distributor of premium tree care, material processing and recycling equipment. Every Bandit machine is hand-built at our mid-Michigan home and put to work at jobsites around the world. We've earned our reputation by producing durable equipment and standing behind our customers every step of the way. That's why we've been an industry leader for the last 36 years, and we're still growing.



Bandit
INDUSTRIES, INC.

www.banditchippers.com

the other \$50,000 went to support our staff positions," says McBryde. "The focus of the defense center this year is finding out what they have right now and looking forward to potential future grant opportunities, which is exciting. This first year would be focused primarily on capacity building, making sure we have a full inventory of what's out there and making referrals so that we can start getting companies lined-up to pursue contracts."

The Marshall Plan for Talent innovation grants were begun under former Michigan governor Rick Snyder with a focus on helping elementary and secondary school systems identify students who were wanting to pursue skilled trade opportunities. Grant applicants had to be school districts and were strongly encouraged to partner with economic development organizations. In 2018, the MMDC worked with two local consortiums on grant funding from the Michigan Department of Talent and Economic Development (TED). Clare-Gladwin and Gratiot-Isabella consortiums received a combined total of \$2,615,611, about \$1.3 million for each of the school districts.

These grants will be used to hire people who work in the school system as career navigators who will talk to students about work opportunities within the districts, identify area companies, connect students with companies and companies with students, and provide many great opportunities about necessary certifications to fill skilled trades' gaps.

In particular, Clare-Gladwin is concentrating on helping students prepare for careers as automotive mechanics, specifically diesel mechanics, since there are not enough local diesel mechanics. Students on this track will earn their high school diploma and diesel mechanic certification to service diesel trucks.

"McBryde and his team work tirelessly to both retain and attract talent to the area."

Clare and Isabella Counties offer many opportunities for businesses to grow, and there is much to experience with many museums, the Soaring Eagle Casino & Resort, an emerging food scene, and plenty of entertainment.

"We are looking to highlight not only the talent opportunities that are here but the quality of life aspects," says Executive Director of Marketing and Communications Kati Mora. "Some of the different activities throughout the region young professionals would be interested in ranges from grabbing a bite to eat to entrepreneurial activities, our park system, and the ability to enjoy moments outside of work and really adding to that quality-of-life aspect." ■



***2019 may have closed out the decade,
but it also ushered in a new era
at Middle Michigan Development
Corporation.***



MICHIGAN DEFENSE PROTECT AND GROW INITIATIVES SHAPE MMDC EFFORTS

After receiving a \$100,000 Defense Area Growth Grant, MMDC was able to connect with companies regionally and identify unique ways to better prepare and partner those businesses with the Michigan Defense Center through their Protect and Grow initiative. Through this process, MMDC discovered that although many of the businesses in our region are interested in pursuing these types of opportunities, additional training and education would better enable our companies to take full advantage of what the Michigan Defense Center has to offer.

YEAR 1: IDENTIFYING MIDDLE MICHIGAN COMPANIES WELL SUITED FOR THE PROTECT AND GROW INITIATIVE

Last year Brian Roberts joined the MMDC team and hit the ground running by identifying companies in Isabella, Clare, Arenac, Gratiot and Gladwin counties well-suited to work with the Department of Defense and Homeland Security. He then visited these companies to promote the possibility of government contracting, for which he was well received. As a result, a number of companies were referred to the Procurement Technical Assistance Center (PTAC) in Saginaw for further assistance. Brian will continue to work with these companies and any others in the region looking to diversify their business model by taking on work through the federal government.

YEAR 2: MMDC RECEIVES FUNDING TO FURTHER EXPLORE PROTECT AND GROW POSSIBILITIES

As the Department of Defense's needs grow, the National Defense Strategy (NDS) has emphasized technology as well as the importance of advanced manufacturing. As a result, MMDC has received second year funding from the Michigan Defense Center and has begun exploring opportunities for local companies to learn about and adopt advanced manufacturing technologies. In 2020, MMDC, in collaboration with our community partners, plans to host informational sessions related to Industry 4.0 so that companies in the region can maintain their relevance and ride the wave of technological advancement into the future.





MMDC Hosts Cybersecurity Conference at Mid Michigan College

Cyber threats are no longer something our companies only read or hear about on the news. They are here and they are very real. MMDC is committed to doing all they can to help organizations in the area protect themselves against the dangers that lurk online in the form of “zeroes and ones”. In September of 2019, MMDC, along with the Small Business Development Center (SBDC) and Mid Michigan College, held its first Cybersecurity Conference. It showcased experts from a variety of industries as well as law enforcement. There were addresses from SBDC, Consumers Energy, the Michigan State Police and Mount Pleasant Agency, Inc. Central Insurance. The speakers highlighted the threats, the potential for loss and how companies can better protect themselves through changes in behavior as well as limiting their exposure through cyber liability insurance.

More than 60 attendees representing companies from a variety of industries attended the conference. The day was filled with many surprises and outright gasps from the audience as the speakers shared their experiences dealing with cyber criminals and exposing the vulnerabilities in their own organizations as well as others. The overall consensus from the crowd was that they had plenty of work to do and that the issue of cybersecurity was a real one that they needed to take seriously.

MMDC plans to host another cybersecurity conference in 2020 so that Middle Michigan organizations can better protect themselves and adopt the new cybersecure requirements companies interested in working with the government will need to meet starting next year.

60
attendees at the first
Cybersecurity Conference



BUSINESS ATTRACTION

APEX CLEAN ENERGY RECEIVES APPROVAL FOR MICHIGAN'S LARGEST WIND FARM IN ISABELLA COUNTY

Apex Clean Energy received approval for all 136 site plans submitted to Isabella County for review. Combined, all 136 wind turbines will provide enough energy to power nearly 97,000 homes and will result in an investment of over \$800 million locally. Isabella County was selected as an ideal site for Michigan's largest wind farm for a variety of reasons, including the level of community interest and involvement.

Albert Jongewaard, Development Manager for the Isabella Wind Project, stated: "The team at Middle Michigan understands the value of

this project and what it means to the local community and was with us every step of the way. In fact, the project wouldn't have been possible without their assistance."

It is expected that about 20 good-paying, long-term jobs will also result from this initiative. Pam O'Laughlin, MMDC Clare County Director, also expects this will lead to potential training opportunities in renewable energy careers for students in both Clare and Isabella counties.





MIDDLE MICHIGAN RECEIVES THREE SITE READINESS GRANTS TO PREPARE SITES IN FARWELL, CLARE AND MT. PLEASANT

In 2019 the Michigan Economic Development Corporation (MEDC) unveiled a new program to support communities across the state to further develop their top industrial sites in order to be more competitive in attracting new business projects. MMDC submitted three separate industrial properties to be considered for this program and all three sites received funding to enhance their overall competitiveness.

In Clare County, the Farwell Enterprise Park and the Clare North Industrial Park received grants totaling \$61,250. These grant dollars will allow for necessary improvements to be made at each park including LED lighting upgrades throughout the Farwell Enterprise Park and signage updates at each site. Marketing materials will also be developed to enhance promotional efforts of the remaining parcels available in each park.

In Isabella County, a \$100,000 Site Readiness Grant was approved by the MEDC to ensure the completion of broadband connectivity throughout the Mt. Pleasant SmartZone District. It is expected that this project will be completed in coordination with Central Michigan University before summer of 2020.





Jeremy St. Andre, GrafX Central CEO, standing with new state-of-the-art equipment at GrafX Central's new location.

BUSINESS RETENTION

GRAF X CENTRAL EXPANDS TO A LARGER FACILITY IN ISABELLA COUNTY

GrafX Central, specializing in the design and production of Original Equipment Manufacturer (OEM) decals and operator manuals, started off small in 1983 when Jerry P. St. Andre saw an unmet need in the Middle Michigan region. At that time, the company focused on providing general print and design services. However, St. Andre's previous experience designing OEM decals at Morbark allowed the company to have a specialized focus on this type of work. Since its initial start-up the company has continued to grow and now serves over 100 manufacturers across North America.

Much of the company's growth occurred once Jeremy St. Andre, GrafX Central's current CEO, joined the family business in 2004. With his help, the company began to seek out more manufacturing-based clients interested in OEM decal design and print services.

The company's expertise in this niche market and the GrafX Central team's ability to create high-quality, custom work has allowed the company to continually expand its operations.

To accommodate this continued growth, GrafX Central recently acquired a larger building in Isabella County in order to more than double the size of their production floor. In their previous location on Mission Street, the company had approximately 4,500 square feet of work space whereas they now have 12,000 square feet with room to expand as their business grows. According to Jeremy St. Andre, they expect to grow by another 8-12% next year.

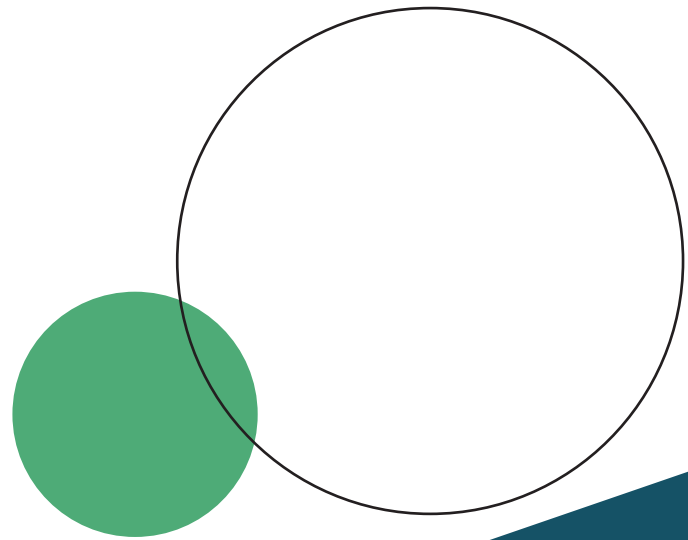
GrafX Central is incredibly proud of the work they produce, but they recognize the quality of that work wouldn't be achievable without their talented team of employees. GrafX Central currently has ten full-time employees on staff and the management team values each employee's contribution and dedication to the work they create.



Grafx Central's new building features 12,000 square feet of work space and room to expand.

Producing high-quality, custom work for each client in a timely manner is a top priority for Grafx Central. To do so, they utilize cutting-edge, advanced technology to better serve their clients. "We cater to the needs of the manufacturers," states Jeremy St. Andre. "Whether it's pricing or products, that's what has allowed us to grow and we are willing to meet the necessary needs of our clients to make them proud."

For more information on Grafx Central or to inquire about the services they provide, visit <http://grafxcentral.com>



COMMUNITY DEVELOPMENT

MMDC's Jim McBryde with City of Mt. Pleasant officials and commissioners, state lawmakers and MEDC staff.

CITY OF MT. PLEASANT RECEIVES REDEVELOPMENT READY COMMUNITY CERTIFICATION

This year the City of Mt. Pleasant became the first community in Prosperity Region 5 to become certified as a Redevelopment Ready Community and the 31st community in the state to receive certification. This process typically takes years to complete requiring communities to develop best practices to attract and retain businesses while also ensuring communities are ready for both redevelopment and new development opportunities.



MMDC PARTNERS WITH EMCOG AND MEDC TO ASSIST FIVE RURAL COMMUNITIES IN ACHIEVING REDEVELOPMENT READY COMMUNITY CERTIFICATION

MMDC secured a grant from the East Michigan Council of Governments (EMCOG) to provide technical assistance to five different rural communities currently engaging with the MEDC to become a certified Redevelopment Ready Community. These communities include Harrison, Clare, Alma, St. Louis and Gladwin. The MMDC team received recognition for its rural site selection toolkit and was asked to expand it to include resources for redevelopment opportunities. Through this initiative, MMDC continues to secure its place as a rural community leader in the state.

MID MICHIGAN COLLEGE HARRISON CAMPUS RENOVATION

Mid Michigan College has invested \$13 million dollars into its Harrison Campus over the last couple of years to make Mid an inviting place for members of the community and provide a more student-friendly atmosphere. In addition to providing classroom, library, and student activity space for current students, the project provides adequate space to accommodate a 25% growth in future enrollments. Newly renovated spaces include a campus store and café, student food pantry, veteran's resource center, fitness center, and wellness areas. Updated electrical and mechanical systems position Mid to be one of the most energy-efficient community colleges in the State. The renovations are in their final phases, with many areas already in use. Updates on the project can be found on Mid Michigan College's website, <http://midmich.edu>.

MID MICHIGAN COLLEGE'S NEW OUTDOOR RECREATION CENTER OFFERS NEW OPPORTUNITIES TO STUDENTS AND THE COMMUNITY

Mid Michigan College's Harrison campus is currently undergoing a \$13 million dollar renovation. This renovation will enhance the campus' overall feel and meet the ever changing needs of its students and the communities it serves.

One of those enhancements includes the addition of a new Outdoor Education Center. The Poet Family Outdoor Education Center will not only serve as a classroom to accommodate emerging programs like forestry, but will additionally serve as a trailhead for the hiking and biking trails that wind through the campus' 556 acres of forest.

The Poet Center features a flexible layout with 1,600 indoor square feet and 1,400 outdoor square feet. It also features restrooms and changing rooms for those who utilize the trail system and the many students from across the region that currently utilize the campus for track and cross country.

"Our hope is that this addition will encourage students and community members to enjoy the campus grounds more," states Mid Michigan College President Dr. Christine Hammond. "We also expect this will allow us to further pursue outdoor recreation opportunities that benefit not only those visiting our campus, but those interested in careers available within this emerging field."



According to a 2017 National Outdoor Recreation Economy Report from the Outdoor Industry Association, outdoor recreation is a \$26.6 billion a year industry, responsible for 232,000 direct jobs, \$7.5 billion in wages and salaries and \$2.1 billion in state and local tax revenue.

"Not only are these types of activities attractive to millennials, the entire outdoor recreation industry is something Michigan is uniquely suited for," states Jim McBryde, President and CEO of MMDC. "In fact, just last May Governor Whitmer launched the Office of Outdoor Recreation Industry in partnership with the MEDC and the Michigan Strategic Fund which is tasked with expanding the outdoor recreation economy of our state."

Construction costs were funded primarily through gifts and grants including a \$95,000 USDA Rural Development Matching Grant and \$300,000 from the Mid Michigan College Foundation.



Photos courtesy of Mid Michigan College.

THE YEAR IN ECONOMIC REVIEW

MORBARK BECOMES A PART OF ALAMO GROUP'S INDUSTRIAL DIVISION

Alamo Group, a leader in the design, manufacture, distribution and service of high quality equipment for infrastructure and maintenance, agriculture and other applications, finalized its acquisition of Winn-based Morbark in October. It is expected that this acquisition will result in both long-term stability and continued growth for the company. Morbark also hopes to leverage Alamo Group's international presence to expand its sales and sourcing capabilities across North America, Europe, Brazil and Australia which are countries and regions Alamo Group already has facilities established in.



MCLAREN CENTRAL MICHIGAN LAUNCHES NEW TELE-HEALTH SERVICE



Middle Michigan continues to offer innovative health solutions to those who call the region home. McLaren Central Michigan launched a new cost-effective tele-health program that allows patients to discuss primary care problems with physicians virtually. This advancement allows patients to more easily access their healthcare providers and will potentially reduce barriers to high-quality care in our region.

'MAKE IT MT. PLEASANT' PROGRAM LAUNCHES



MMDC worked closely with the City of Mt. Pleasant to launch the "Make It Mt. Pleasant" program. This program will allow merchant-based businesses to receive rent assistance for up to one year when locating in downtown Mt. Pleasant. Funding was provided by Lake Trust Credit Union and the program is open to new retail, restaurants, arts and entertainment businesses plus existing businesses looking to expand.



HARRISON CITY MARKET CELEBRATES 3 YEARS IN OPERATION

The Harrison City Market celebrated its three year anniversary this year. The City Market houses a commercial kitchen incubator, a year round market and resources for those interested in starting a business. Since its launch, eight businesses have launched and expanded their operations across the region and space is available for additional businesses interested in utilizing the incubator or market. The Harrison City Market also is home to the Clare-Gladwin RESD culinary arts program.



WILDLIFE GALLERY CELEBRATES 25TH ANNIVERSARY THIS YEAR

The Wildlife Gallery, headquartered in Blanchard, Michigan and with locations in Mt. Pleasant; Leslie, Michigan; Mountain Home, Texas; and Wasilla, Alaska, is celebrating 25 years of business this year. The Wildlife Gallery is the largest tannery for taxidermy purposes in North America and also boasts one of the largest taxidermy studios in the United States. They continue to thrive with a strong commitment to their employees and customers, operating under three key principles: “Do what’s right. Do your best. And treat others as you would want to be treated.”

BANDIT INDUSTRIES BRINGS NEW INTERNATIONAL OPPORTUNITIES TO THE AREA



Bandit Industries, Inc. has expanded its market internationally, securing partnerships with Poland-based company, Pronar, and German-based company, Arjes. Through these partnerships, Bandit will offer a world class distribution channel, a highly experienced sales and marketing team, along with Bandit’s superior parts, product and service support.

COPS & DOUGHNUTS CELEBRATES 10 YEAR ANNIVERSARY THIS YEAR



In July, Cops and Doughnuts reached a ten year anniversary milestone. Every year the original Cops and Doughnuts location in downtown Clare brings over 350,000 people to the area. The company has added multiple locations throughout the state where they continue to positively impact the economy of each community they call home. MMDC is proud to share a relationship with such an accomplished business.

MERCANTILE BANK BUILDS NEW CORPORATE HEADQUARTERS IN UNION TOWNSHIP AND PLANS NEW BUILDING IN CLARE

Mercantile Bank continues to expand its presence in both Clare and Isabella counties. In addition to the new 15,000 square foot corporate headquarters building being built in Union Township, Mercantile Bank is planning to build a new 3,050 square foot facility in downtown Clare. The new facility will feature a drive through and 28 parking spaces.



CENTRAL ASPHALT CONSTRUCTS FIRST PUBLIC ROAD WITH RECYCLED PLASTIC IN U.S.



Central Asphalt, Inc., headquartered in Mt. Pleasant, successfully paved four public roads using recycled plastic as a binder in its hot mix asphalt. This project reflects the innovation found here in Middle Michigan and our commitment to renewable resources. Central Asphalt, Inc. is an asphalt paving company and operates a hot mix asphalt production facility. They have been providing quality asphalt paving services since 1982.



MEDC INTERNATIONAL TEAMS MEET COMPANIES AT MMDC



Jim McBryde, MMDC, Brenda Flory, MEDC, Chris Bosio, MEDC, Nancy Ward, Michigan Canada Center, and Silvia Alonso, Michigan Mexico Center

The MMDC office had the honor to host MEDC International teams for the second year in a row. Our Mt. Pleasant location serves as an ideal spot for economic developers to meet with business leaders from across the state. For MMDC, this is an excellent opportunity to showcase the many economic benefits that Isabella and Clare County have to offer.

MID MICHIGAN MEDICAL CENTER CLARE CAMPUS RECEIVES 2019 GOVERNOR'S AWARD OF EXCELLENCE

Hospitals in Middle Michigan continue to be recognized for their commitment to providing high quality care to area residents. This year, Mid Michigan Medical Center in Clare received the Michigans Quality Improvement Organization (MPRO) 2019 Governor's Award of Excellence for outstanding achievement in "Effective Reporting and Measurement: Outpatient Quality Reporting Acute Care Hospitals." To receive this award, the hospital needed to meet rigorous criteria and continuously improve and maintain high standards of patient care.

MMDC PARTERS WITH CMU NEW VENTURE COMPETITION TO ENCOURAGE STUDENT START-UPS TO STAY IN MIDDLE MICHIGAN

Middle Michigan Development Corporation partnered with CMU's New Venture Competition to offer financial support and technical assistance to student entrepreneurs committed to staying in Isabella and Clare county. The New Venture Competition takes place every year at Central Michigan University and is focused on helping student-led start-ups launch their business ideas. This year, MMDC provided a \$2,000 award to Ignite Donuts to support their endeavor along with a year of free office space and technical support. Since receiving the award, Ignite Donuts has expanded production in order to meet demand both on campus and throughout the community.



Ignite Donut founders, Casey Croad and Chris Eaken, accepting awards at the 2019 New Venture Competition.

MEDC BUS TOUR STOPS IN CLARE AND ISABELLA COUNTY



This year MMDC was able to uniquely showcase both Isabella and Clare counties to MEDC staff members by participating in the Great Lakes Bay Region's inaugural bus tour. The event included 20 key leaders from MEDC who traveled throughout the region's key industrial parks and key areas of interest. Both Jim McBryde and Pam O'Laughlin from our office boarded the bus to provide a brief overview of each county's current economic climate to participants as they traveled through our two counties.

AMERICAN MITSUBA CORP. CONTINUES TO EXPAND



In 2019, American Mitsuba Corporation received a \$360,000 Business Development Grant from the MEDC to ensure that a planned company expansion would take place here rather than at their Bardstown, Kentucky location. This grant, along with an industrial property tax abatement the company received through the City of Mt. Pleasant, supports the addition of up to 45 new jobs and \$13 million dollars of new investment.



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Consumers Energy
Cops & Doughnuts
DTE
Fabiano Brothers
Fisher Transport

Future Mold
Great Lakes Bay Manufacturing
HAEDCO
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Isabella Community Credit Union
ITC
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JBS Contracting, Inc.
Konwinski Construction
Kyle's Manufacturing
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Mount Pleasant Commerce Center
Saginaw Chippewa Indian Tribe
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Weinlander Fitzhugh

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Margaret McAvoy
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Rick Barz
MMDC Past President
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 Greg Walters- *General Manager, Alro Steel Corporation*
 Barrie Wilkes- *Vice President for Finance & Administrative Services, Central Michigan University*



Check Date	Bank	Check	Vendor	Vendor Name	Description	Amount
Bank 248 EDDA CHECKING						
11/17/2020	248	4179	01600	BE GREEN LAWN SERVICES CO, INC.	FERTILIZER - PICKARD ST CORRIDOR	1,397.00
11/17/2020	248	4180	00072	BLOCK ELECTRIC	REMOVAL OF ART REACH BANNERS	770.00
11/17/2020	248	4181	00249	GILL-ROY'S HARDWARE	FLAGGING TAPE	2.99
11/17/2020	248	4182	00450	M M I	PARK BENCH/GROUND MAINT - OCT 2020	450.00
11/17/2020	248	4183	00640	WILSON LAWN CARE, INC	MOWING & TRIMMING PICKARD - SEPT 2020	2,000.00
					MOWING & TRIMMING PICKARD - AUG 2020	1,600.00
					MOWING & TRIMMING PICKARD - JULY 2020	1,900.00
						<u>5,500.00</u>

248 TOTALS:

Total of 5 Disbursements:

8,119.99

PERIOD ENDING 10/31/2020

GL NUMBER	DESCRIPTION	YTD BALANCE		2020		YTD BALANCE		% BDGT USED
		NORMAL	(ABNORMAL)	ORIGINAL BUDGET	2020 AMENDED BUDGET	NORMAL	(ABNORMAL)	
Fund 248 - EAST DDA FUND								
Revenues								
Dept 000 - NONE								
248-000-402.000	CURRENT PROPERTY TAX	408,606.73		435,000.00	435,000.00	434,701.18		99.93
248-000-402.001	PROPERTY TAX REFUNDS-BOR MTT	0.00		(4,000.00)	(4,000.00)	0.00		0.00
248-000-402.100	PRIOR YEARS PROPERTY TAXES	0.00		(250.00)	(250.00)	0.00		0.00
248-000-420.000	DELQ PERSONAL PROPERTY CAPT	292.42		300.00	300.00	67.85		22.62
248-000-445.000	INTEREST ON TAXES	177.00		500.00	500.00	631.16		126.23
248-000-573.000	STATE AID REVENUE-LCSA	59,242.81		55,000.00	63,000.00	62,005.75		98.42
248-000-665.000	INTEREST EARNED	19,526.64		18,000.00	18,000.00	16,647.78		92.49
248-000-671.000	OTHER REVENUE	12,734.89		100.00	100.00	158.72		158.72
Total Dept 000 - NONE		500,580.49		504,650.00	512,650.00	514,212.44		100.30
TOTAL REVENUES		500,580.49		504,650.00	512,650.00	514,212.44		100.30
Expenditures								
Dept 000 - NONE								
248-000-801.000	PROFESSIONAL & CONTRACTUAL SERVICES	9,085.82		9,800.00	9,800.00	7,719.50		78.77
248-000-801.001	MAINT- BENCHES/TRASH RECEPTACLES	0.00		10,000.00	10,000.00	0.00		0.00
248-000-801.003	SIDEWALK SNOWPLOWING	8,700.00		10,000.00	10,000.00	3,700.00		37.00
248-000-801.004	RIGHT OF WAY LAWN CARE	17,760.00		16,500.00	19,000.00	14,654.00		77.13
248-000-801.005	IRRIGATION / LIGHTING REPAIRS	32,338.78		30,000.00	34,000.00	26,789.26		78.79
248-000-801.007	FLOWER / LANDSCAPE MAINTENANCE	17,569.00		18,500.00	21,000.00	13,198.00		62.85
248-000-801.015	STREET LIGHT BANNERS/CHRISTMAS	17,083.00		20,000.00	20,000.00	6,665.00		33.33
248-000-826.000	LEGAL FEES	0.00		500.00	500.00	0.00		0.00
248-000-880.000	COMMUNITY PROMOTION	8,170.00		0.00	5,000.00	5,000.00		100.00
248-000-900.000	PRINTING & PUBLISHING	0.00		250.00	250.00	0.00		0.00
248-000-917.000	WATER & SEWER CHARGES	11,674.45		14,200.00	15,000.00	9,109.80		60.73
248-000-920.000	ELECTRIC/NATURAL GAS	7,837.48		12,000.00	12,000.00	7,559.87		63.00
248-000-935.000	PROPERTY/LIABILITY INSURANCE	1,514.72		1,500.00	1,500.00	1,576.01		105.07
248-000-940.000	LEASE/RENT	550.00		700.00	700.00	550.00		78.57
248-000-955.000	MISC.	5.58		50.00	50.00	52.96		105.92
248-000-967.000	PROJECTS	44,479.25		0.00	0.00	0.00		0.00
Total Dept 000 - NONE		176,768.08		144,000.00	158,800.00	96,574.40		60.82
Dept 336 - FIRE DEPARTMENT								
248-336-830.000	PUBLIC SAFETY - FIRE PROTECTION	66,311.00		66,000.00	66,000.00	70,484.04		106.79
Total Dept 336 - FIRE DEPARTMENT		66,311.00		66,000.00	66,000.00	70,484.04		106.79
Dept 728 - ECONOMIC DEVELOPMENT								
248-728-967.300	SEWER SYSTEM PROJECTS	0.00		160,260.00	160,260.00	0.00		0.00
248-728-967.600	PARKS PROJECTS	0.00		107,000.00	107,000.00	0.00		0.00
Total Dept 728 - ECONOMIC DEVELOPMENT		0.00		267,260.00	267,260.00	0.00		0.00
TOTAL EXPENDITURES		243,079.08		477,260.00	492,060.00	167,058.44		33.95

User: SHERRIE

DB: Union

PERIOD ENDING 10/31/2020

GL NUMBER	DESCRIPTION	YTD BALANCE		2020		YTD BALANCE		% BDGT USED
		NORMAL	(ABNORMAL)	ORIGINAL BUDGET	AMENDED BUDGET	NORMAL	(ABNORMAL)	
Fund 248 - EAST DDA FUND								
TOTAL REVENUES			500,580.49	504,650.00	512,650.00		514,212.44	100.30
TOTAL EXPENDITURES			243,079.08	477,260.00	492,060.00		167,058.44	33.95
NET OF REVENUES & EXPENDITURES			257,501.41	27,390.00	20,590.00		347,154.00	1,686.03

User: SHERRIE

DB: Union

PERIOD ENDING 10/31/2020

GL NUMBER	DESCRIPTION	YTD BALANCE		2020		YTD BALANCE		% BDGT USED
		NORMAL	(ABNORMAL)	ORIGINAL BUDGET	2020 AMENDED BUDGET	NORMAL	(ABNORMAL)	
Fund 250 - WEST DDA FUND								
Revenues								
Dept 000 - NONE								
250-000-402.000	CURRENT PROPERTY TAX	304,611.31		320,000.00	320,000.00	322,342.57		100.73
250-000-402.001	PROPERTY TAX REFUNDS-BOR MTT	0.00		(4,000.00)	(4,000.00)	0.00		0.00
250-000-420.000	DELQ PERSONAL PROPERTY CAPT	1,538.94		200.00	200.00	571.68		285.84
250-000-445.000	INTEREST ON TAXES	284.23		250.00	250.00	161.83		64.73
250-000-665.000	INTEREST EARNED	16,668.67		14,000.00	14,000.00	13,187.00		94.19
Total Dept 000 - NONE		323,103.15		330,450.00	330,450.00	336,263.08		101.76
TOTAL REVENUES		323,103.15		330,450.00	330,450.00	336,263.08		101.76
Expenditures								
Dept 000 - NONE								
250-000-801.000	PROFESSIONAL & CONTRACTUAL SERVICES	4,341.88		4,200.00	4,200.00	3,601.32		85.75
250-000-880.000	COMMUNITY PROMOTION	0.00		0.00	5,000.00	5,000.00		100.00
250-000-967.400	STREET/ROAD PROJECTS	162,293.14		330,000.00	330,000.00	0.00		0.00
Total Dept 000 - NONE		166,635.02		334,200.00	339,200.00	8,601.32		2.54
Dept 336 - FIRE DEPARTMENT								
250-336-830.000	PUBLIC SAFETY - FIRE PROTECTION	49,152.00		49,000.00	49,000.00	52,067.68		106.26
Total Dept 336 - FIRE DEPARTMENT		49,152.00		49,000.00	49,000.00	52,067.68		106.26
Dept 728 - ECONOMIC DEVELOPMENT								
250-728-967.300	SEWER SYSTEM PROJECTS	0.00		0.00	73,600.00	73,533.91		99.91
250-728-967.500	SIDEWALK/PATHWAY PROJECTS	0.00		70,000.00	70,000.00	0.00		0.00
Total Dept 728 - ECONOMIC DEVELOPMENT		0.00		70,000.00	143,600.00	73,533.91		51.21
TOTAL EXPENDITURES		215,787.02		453,200.00	531,800.00	134,202.91		25.24
Fund 250 - WEST DDA FUND:								
TOTAL REVENUES		323,103.15		330,450.00	330,450.00	336,263.08		101.76
TOTAL EXPENDITURES		215,787.02		453,200.00	531,800.00	134,202.91		25.24
NET OF REVENUES & EXPENDITURES		107,316.13		(122,750.00)	(201,350.00)	202,060.17		100.35
TOTAL REVENUES - ALL FUNDS								
TOTAL REVENUES - ALL FUNDS		823,683.64		835,100.00	843,100.00	850,475.52		100.87
TOTAL EXPENDITURES - ALL FUNDS								
TOTAL EXPENDITURES - ALL FUNDS		458,866.10		930,460.00	1,023,860.00	301,261.35		29.42
NET OF REVENUES & EXPENDITURES		364,817.54		(95,360.00)	(180,760.00)	549,214.17		303.84

Fund 248 EAST DDA FUND

GL Number	Description	Balance
*** Assets ***		
248-000-001.000	CASH	8,550.01
248-000-002.000	SAVINGS	874,226.74
248-000-003.001	CERTIFICATE OF DEPOSIT	831,188.92
248-000-123.000	PREPAID EXPENSES	1,391.61
Total Assets		1,715,357.28
*** Liabilities ***		
248-000-202.000	ACCOUNTS PAYABLE	9,789.92
Total Liabilities		9,789.92
*** Fund Balance ***		
248-000-370.379	RESTRICTED FUND BALANCE	1,358,413.36
Total Fund Balance		1,358,413.36
Beginning Fund Balance		1,358,413.36
Net of Revenues VS Expenditures		347,154.00
Ending Fund Balance		1,705,567.36
Total Liabilities And Fund Balance		1,715,357.28

Fund 250 WEST DDA FUND

GL Number	Description	Balance
*** Assets ***		
250-000-001.000	CASH	851.82
250-000-002.000	SAVINGS	277,883.21
250-000-002.001	SHARES	53.70
250-000-003.001	CERTIFICATE OF DEPOSIT	944,468.39
Total Assets		1,223,257.12
*** Liabilities ***		
Total Liabilities		0.00
*** Fund Balance ***		
250-000-370.379	RESTRICTED FUND BALANCE	1,021,196.95
Total Fund Balance		1,021,196.95
Beginning Fund Balance		1,021,196.95
Net of Revenues VS Expenditures		202,060.17
Ending Fund Balance		1,223,257.12
Total Liabilities And Fund Balance		1,223,257.12

Board Expiration Dates

Planning Commission Board Members (9 Members) 3 year term			
#	F Name	L Name	Expiration Date
1-BOT Representative	Lisa	Cody	11/20/2020
2-Chair	Phil	Squatrito	2/15/2023
3-Vice Chair	Ryan	Buckley	2/15/2022
4-Secretary	Alex	Fuller	2/15/2023
5-Vice Secretary	Mike	Darin	2/15/2022
6	Stan	Shingles	2/15/2021
7	vacant seat		2/15/2020
8	James	Thering Jr.	2/15/2021
9	Doug	LaBelle II	2/15/2022
Zoning Board of Appeals Members (5 Members, 2 Alternates) 3 year term			
#	F Name	L Name	Expiration Date
1- PC Rep	Ryan	Buckley	2/18/2021
2 - Chair	Andy	Theisen	12/31/2022
3 - Vice Chair	Liz	Presnell	12/31/2022
4 - Secretary	Taylor	Sheahan-Stahl	12/31/2021
5 - Vice Secretary	Judy	Lannen	12/31/2022
Alt. #1	Brandon	LaBelle	12/31/2022
Alt. #2	Jim	Engler	2/15/2021
Board of Review (3 Members) 2 year term			
#	F Name	L Name	Expiration Date
1	Doug	LaBelle II	12/31/2020
2	James	Thering, Jr.	12/31/2020
3	Bryan	Neyer	12/31/2020
Alt #1	Randy	Golden	1/25/2021
Citizens Task Force on Sustainability (4 Members) 2 year term			
#	F Name	L Name	Expiration Date
1	Don	Long	12/31/2020
2	Mike	Lyon	12/31/2020
3	vacant seat		12/31/2018
4-BOT Representative	vacant seat		11/20/2020
Construction Board of Appeals (3 Members) 2 year term			
#	F Name	L Name	Expiration Date
1	Colin	Herron	12/31/2021
2	Richard	Jakubiec	12/31/2021
3	Andy	Theisen	12/31/2021
Hannah's Bark Park Advisory Board (2 Members from Township) 2 year term			
1	Mark	Stuhldreher	12/31/2020
2	John	Dinse	12/31/2021
Chippewa River District Library Board 4 year term			
1	Ruth	Helwig	12/31/2023
2	Lynn	Laskowsky	12/31/2021



Board Expiration Dates

EDA Board Members (11 Members) 4 year term			
#	F Name	L Name	Expiration Date
1-BOT Representative	Ben	Gunning	11/20/2020
2	Thomas	Kequom	4/14/2023
3	James	Zalud	4/14/2023
4	Richard	Barz	2/13/2021
5	Robert	Bacon	1/13/2023
6	Marty	Figg	6/22/2022
7	Sarvjit	Chowdhary	1/20/2022
8	Cheryl	Hunter	6/22/2023
9	Vance	Johnson	2/13/2021
10	Michael	Smith	2/13/2021
11	David	Coyne	3/26/2022
Mid Michigan Area Cable Consortium (2 Members)			
#	F Name	L Name	Expiration Date
1	Kim	Smith	12/31/2020
2	Vacant		
Cultural and Recreational Commission (1 seat from Township) 3 year term			
#	F Name	L Name	Expiration Date
1	Robert	Sommerville	12/31/2022
Sidewalks and Pathways Prioritization Committee (2 year term -PC Appointments)			
#	F Name	L Name	Expiration Date
1 - BOT Representative	Kimberly	Rice	11/20/2020
2 - PC Representative	Mike	Darin	8/15/2022
3 - Township Resident	Matt	Mertz	8/15/2021
4 - Township Resident	Jeremy	MacDonald	10/17/2022
5 - Member at large	Connie	Bills	8/15/2021

TO: Economic Development Authority Board	DATE: November 10, 2020
FROM: Rodney C. Nanney, AICP, Community and Economic Development Director	
SUBJECT: Update on the “kickoff” of the project to update the East and West DDA Development Plans and Tax Increment Financing Plans.	

Our consultant, CIB Planning, Inc., has begun work on the project to update the East and West DDA Development Plans and Tax Increment Financing Plans. They are in the process of collecting information and preparing for a “kickoff” of the project with the EDA Board. This project will be moving forward quickly as we move into the new year.

ANTICIPATED PROJECT SCHEDULE FOR DECEMBER AND JANUARY

The following is an outline of the anticipated plan for these upcoming meetings:

December 15, 2020 (4:30pm via Zoom). A kick-off meeting will be held with consultant, which will include a question and answer session and an update from related to the consultant’s initial work to begin the project. The consultant will also facilitate a discussion with the Board about tax increment financing (TIF) and the various options for use of TIF revenues.

January 19, 2020 (4:30pm via Zoom). The consultant will facilitate a discussion of goals and objectives for the DDA Districts, review potential projects in the DDA Districts, and discuss possible questions to include on a survey of business and property owners in each District.

From the consultant: *“Based upon feedback at the January meeting, we will also prepare a list of sample survey questions. It is important to gain public feedback on items the Board and staff have questions about. The survey is also a great way for the EDA Board to gain public exposure while building support for the amended plans.”*

“During the first quarter of 2021 we will discuss goals and objectives for the Districts, present a summary of key findings from the existing conditions review, undertake a review of potential boundary changes based upon the above information, and create an updated projects list.”

Please make sure to reserve the time to attend our upcoming December, January, and February regular meetings, as they will provide important opportunities for you to give initial feedback and guidance to the consultant and to get this essential update project off to a good start.

REQUEST FOR ECONOMIC DEVELOPMENT AUTHORITY ACTION

To: Mark Stuhldreher, Township Manager **DATE:** November 10, 2020
FROM: Sherrie Teall, Finance Director **DATE FOR EDA CONSIDERATION:** November 17, 2020

ACTION REQUESTED: Approval of Budget Amendment #2 to the East DDA fund and West DDA fund and recommend to the Township Board of Trustees that they approve the amendment.

Current Action Emergency

Funds Budgeted: If Yes Account # _____ No N/A

Finance Approval _____ Sherrie Teall _____

BACKGROUND INFORMATION

It is recommended that the Fiscal Year 2020 budget be amended by the Authority per the attached for the funds listed above. Detailed changes to the respective accounts are attached. A brief description of the significant amendments follows.

East DDA Fund

- Revenue
 - Decreased State Aid Revenue budget from LCSA \$1,000 based actual amount received recently from the State of Michigan
 - Total net revenue from all adjustments is a decrease of \$1,000 for the East DDA fund
- Expenditures
 - Increased Professional & Contractual Services budget \$3,000 to cover the preliminary work on the DDA District Development and TIF plan being done by CIB Planning in 2020
 - Decreased budget \$10,000 for Maintenance to Benches/Trash Receptacles-not needed in 2020
 - Increased budget \$4,000 for Public Safety-Fire Protection based on actual amounts paid for fire protection for 2020
 - Reduced budget \$160,260 for the Pump Station #1 project delayed until 2021
 - Reduced budget \$107,000 for the upgrades to Jameson Hall delayed until 2021
 - Total net additional expenditures from all adjustments is a decrease of \$270,260 in the East DDA Fund

The summary budget amendment for the East DDA Fund is:

Revenues:		(\$ 1,000)
Expenditures:	000-General Operating	(\$ 7,000)
	336-Fire	4,000
	728-Economic Development	(267,260)
	Total Expenditures	(\$270,260)

- The resulting net impact of the budget amendment is to increase projected year end fund balance by \$269,260 compared to the existing amended budget

West DDA Fund

- Revenue
 - Increased revenue for Property Tax Refunds budget of \$4,000 not needed in 2020. No Michigan Tax Tribunal cases were filed or outstanding in the West DDA
- Expenditures
 - Increased Professional & Contractual Services budget \$3,000 to cover the preliminary work on the DDA District Development and TIF plan being done by CIB Planning in 2020
 - Decreased budget \$330,000 for the Lincoln Road project that will not be completed in 2020, moved to the 2021 budget
 - Increased budget \$3,000 for Public Safety-Fire Protection based on actual amounts paid for fire protection for 2020
 - Decreased the Sidewalk/Pathways Projects budget \$60,000 to account for no sidewalk projects completed in 2020
 - Total net expenditures from all adjustments is a decrease of \$384,000 in the WDDA

The summary budget amendment for the West DDA Fund is:

Revenues:		\$ 4,000
Expenditures	000-General Operating	(\$327,000)
	336-Fire	3,000
	728-Economic Development	(\$ 60,000)
	Total Expenditures	(\$384,000)

- The resulting net impact of the budget amendment is to increase projected year end fund balance by \$388,000 compared to the existing amended budget

SCOPE OF SERVICES

Not applicable

JUSTIFICATION

Budget amendments are required under the uniform budget act when it is known or anticipated that revenue and/or expenditures are likely to differ from the originally adopted budget. Sound financial management practices also dictate that the budget be amended in order to understand the current state of Authority finances so that any necessary adjustments in operations can be considered.

PROJECT IMPROVEMENTS

The following Board of Trustees goals are addressed in these budget amendments (From Policy 1.0: Global End).

1. Community well-being and common good
2. Prosperity through economic diversity, cultural diversity, and social diversity
3. Safety
4. Health
5. Natural Environment
6. Commerce

COSTS

PROJECT TIME TABLE

Respective budgets will be updated in the accounting system as soon as practical following approval by the EDA and the Board of Trustees.

RESOLUTION

Authorization is hereby given to amend the Fiscal Year 2020 budget for the East and West DDA funds in the respective net amounts of \$269,260 in the 248 - East DDA Fund and \$388,000 in the 250 – West DDA Fund

Resolved by _____ Seconded by _____

Yes:
No:
Absent:

EDA Chair

**Charter Township of Union
248 - East DDA Fund
2020 Budget Amendment #2**

GL NUMBER	DESCRIPTION	END BALANCE 12/31/2019	2020 ORIGINAL BUDGET	2020 AMENDED BUDGET	2020 YTD BALANCE 10/20/20	2020 PROPOSED AMENDED BUDGET	2020 PROPOSED BUDGET AMENDMENT
Revenues							
248-000-402.000	CURRENT PROPERTY TAX	408,606.73	435,000.00	435,000.00	434,701.18	435,000.00	0.00
248-000-402.001	PROPERTY TAX REFUNDS-BOR MTT	0.00	(4,000.00)	(4,000.00)	0.00	(4,000.00)	0.00
248-000-402.100	PRIOR YEARS PROPERTY TAXES	0.00	(250.00)	(250.00)	0.00	(250.00)	0.00
248-000-420.000	DELQ PERSONAL PROPERTY CAPT	334.44	300.00	300.00	67.85	300.00	0.00
248-000-445.000	INTEREST ON TAXES	185.91	500.00	500.00	631.16	500.00	0.00
248-000-573.000	STATE AID REVENUE-LCSA	59,242.81	55,000.00	63,000.00	0.00	62,000.00	(1,000.00)
	*Decreased Budget based on actual amount received from the State of Michigan						
248-000-665.000	INTEREST EARNED	23,801.02	18,000.00	18,000.00	15,655.58	18,000.00	0.00
248-000-671.000	OTHER REVENUE	12,734.89	100.00	100.00	158.72	100.00	0.00
TOTAL REVENUES		504,905.80	504,650.00	512,650.00	451,214.49	511,650.00	(1,000.00)
Expenditures							
248-000-801.000	PROFESSIONAL & CONTRACTUAL SERVICES	10,611.82	9,800.00	9,800.00	7,269.50	12,800.00	3,000.00
	*Increased Budget for the preliminary work on the DDA District Development and TIF plan being done by CIB Planning in 2020						
248-000-801.001	MAINT- BENCHES/TRASH RECEPTACLES	0.00	10,000.00	10,000.00	0.00	0.00	(10,000.00)
	*Decreased Budget due to no maintenance needed in 2020						
248-000-801.003	SIDEWALK SNOWPLOWING	10,100.00	10,000.00	10,000.00	3,700.00	10,000.00	0.00
248-000-801.004	RIGHT OF WAY LAWN CARE	17,760.00	16,500.00	19,000.00	7,757.00	19,000.00	0.00
248-000-801.005	IRRIGATION / LIGHTING REPAIRS	34,076.99	30,000.00	34,000.00	26,789.26	34,000.00	0.00
248-000-801.007	FLOWER / LANDSCAPE MAINTENANCE	20,758.50	18,500.00	21,000.00	13,198.00	21,000.00	0.00
248-000-801.015	STREET LIGHT BANNERS/CHRISTMAS	18,958.16	20,000.00	20,000.00	5,895.00	20,000.00	0.00
248-000-826.000	LEGAL FEES	0.00	500.00	500.00	0.00	500.00	0.00
248-000-880.000	COMMUNITY PROMOTION	8,170.00	0.00	5,000.00	5,000.00	5,000.00	0.00
248-000-900.000	PRINTING & PUBLISHING	0.00	250.00	250.00	0.00	250.00	0.00
248-000-917.000	WATER & SEWER CHARGES	15,686.45	14,200.00	15,000.00	9,109.80	15,000.00	0.00
248-000-920.000	ELECTRIC/NATURAL GAS	10,763.48	12,000.00	12,000.00	7,559.87	12,000.00	0.00
248-000-935.000	PROPERTY/LIABILITY INSURANCE	1,514.72	1,500.00	1,500.00	1,297.69	1,500.00	0.00
248-000-940.000	LEASE/RENT	550.00	700.00	700.00	550.00	700.00	0.00
248-000-955.000	MISC.	5.58	50.00	50.00	49.97	50.00	0.00
248-000-967.000	PROJECTS	44,479.25	0.00	0.00	0.00	0.00	0.00
Total Dept 000 - NONE		193,434.95	144,000.00	158,800.00	88,176.09	151,800.00	(7,000.00)
Dept 336 - FIRE DEPARTMENT							
248-336-830.000	PUBLIC SAFETY - FIRE PROTECTION	66,311.00	66,000.00	66,000.00	70,484.04	70,000.00	4,000.00
	*Increased Budget based on actual amounts received YTD						
Total Dept 336 - FIRE DEPARTMENT		66,311.00	66,000.00	66,000.00	70,484.04	70,000.00	4,000.00
Dept 728 - ECONOMIC DEVELOPMENT							
248-728-967.200	WATER SYSTEM PROJECTS	3,996.88	0.00	0.00	0.00	0.00	0.00
248-728-967.300	SEWER SYSTEM PROJECTS	7,951.87	160,260.00	160,260.00	0.00	0.00	(160,260.00)
	*Decreased Budget based on project being delayed-project bids came in much higher than expected						
248-728-967.600	PARKS PROJECTS	0.00	107,000.00	107,000.00	0.00	0.00	(107,000.00)
	*Decreased Budget based on project being delayed until 2021						
Total Dept 728 - ECONOMIC DEVELOPMENT		11,948.75	267,260.00	267,260.00	0.00	0.00	(267,260.00)
TOTAL EXPENDITURES		271,694.70	477,260.00	492,060.00	158,660.13	221,800.00	(270,260.00)
TOTAL REVENUES		504,905.80	504,650.00	512,650.00	451,214.49	511,650.00	(1,000.00)
TOTAL EXPENDITURES		271,694.70	477,260.00	492,060.00	158,660.13	221,800.00	(270,260.00)
NET OF REVENUES & EXPENDITURES		233,211.10	27,390.00	20,590.00	292,554.36	289,850.00	269,260.00
BEGINNING FUND BALANCE		1,125,203.00	1,358,141.00	1,358,141.00	1,358,141.00	1,358,141.00	
ENDING FUND BALANCE		1,358,414.00	1,385,531.00	1,378,731.00	1,650,695.00	1,647,991.00	

**Charter Township of Union
250 - West DDA Fund
2020 Budget Amendment #2**

GL NUMBER	DESCRIPTION	END BALANCE 12/31/2019	2020 ORIGINAL BUDGET	2020 AMENDED BUDGET	2020 YTD BALANCE 10/20/20	2020 PROPOSED AMENDED BUDGET	2020 PROPOSED BUDGET AMENDMENT
Revenues							
250-000-402.000	CURRENT PROPERTY TAX	304,611.31	320,000.00	320,000.00	322,342.57	320,000.00	0.00
250-000-402.001	PROPERTY TAX REFUNDS-BOR MTT	0.00	(4,000.00)	(4,000.00)	0.00	0.00	4,000.00
	*Increased Budget due to no MTT cases in the West DDA currently						
250-000-420.000	DELQ PERSONAL PROPERTY CAPT	1,538.94	200.00	200.00	571.68	200.00	0.00
250-000-445.000	INTEREST ON TAXES	284.23	250.00	250.00	161.83	250.00	0.00
250-000-665.000	INTEREST EARNED	22,468.26	14,000.00	14,000.00	12,752.78	14,000.00	0.00
TOTAL REVENUES		<u>328,902.74</u>	<u>330,450.00</u>	<u>330,450.00</u>	<u>335,828.86</u>	<u>334,450.00</u>	<u>4,000.00</u>
Expenditures							
250-000-801.000	PROFESSIONAL & CONTRACTUAL SERVICES	5,115.63	4,200.00	4,200.00	3,601.32	7,200.00	3,000.00
	*Increased Budget for the preliminary work on the DDA District Development and TIF plan being done by CIB Planning in 2020						
250-000-880.000	COMMUNITY PROMOTION	0.00	0.00	5,000.00	5,000.00	5,000.00	0.00
250-000-967.400	STREET/ROAD PROJECTS	162,293.14	330,000.00	330,000.00	0.00	0.00	(330,000.00)
	*Decreased Budget because the Lincoln road project will not be completed in 2020, moved to 2021						
		167,408.77	334,200.00	339,200.00	8,601.32	12,200.00	(327,000.00)
Dept 336 - FIRE DEPARTMENT							
250-336-830.000	PUBLIC SAFETY - FIRE PROTECTION	49,152.00	49,000.00	49,000.00	52,067.68	52,000.00	3,000.00
	Increased Budget based on actual amounts received YTD						
Total Dept 336 - FIRE DEPARTMENT		49,152.00	49,000.00	49,000.00	52,067.68	52,000.00	3,000.00
Dept 728 - ECONOMIC DEVELOPMENT							
250-728-967.300	SEWER SYSTEM PROJECTS	107,209.74	0.00	73,600.00	73,533.91	73,600.00	0.00
250-728-967.500	SIDEWALK/PATHWAY PROJECTS	0.00	70,000.00	70,000.00	0.00	10,000.00	(60,000.00)
	*Decreased Budget for account for only the sidewalk engineering by Rowe billed in 2020						
Total Dept 728 - ECONOMIC DEVELOPMENT		107,209.74	70,000.00	143,600.00	73,533.91	83,600.00	(60,000.00)
TOTAL EXPENDITURES		<u>323,770.51</u>	<u>453,200.00</u>	<u>531,800.00</u>	<u>134,202.91</u>	<u>147,800.00</u>	<u>(384,000.00)</u>
TOTAL REVENUES		328,902.74	330,450.00	330,450.00	335,828.86	334,450.00	4,000.00
TOTAL EXPENDITURES		323,770.51	453,200.00	531,800.00	134,202.91	147,800.00	(384,000.00)
NET OF REVENUES & EXPENDITURES		5,132.23	(122,750.00)	(201,350.00)	201,625.95	186,650.00	388,000.00
BEGINNING FUND BALANCE		1,016,065.00	1,021,196.00	1,021,196.00	1,021,196.00	1,021,196.00	
ENDING FUND BALANCE		<u>1,021,197.00</u>	<u>898,446.00</u>	<u>819,846.00</u>	<u>1,222,822.00</u>	<u>1,207,846.00</u>	